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Call for Speaker & Abstract paper

for the

**11<sup>th</sup> ECALAS (ECATA Alumni Association)  
International Aerospace Seminar**

on

**Balancing core competences and out-sourcing  
(including Knowledge & Supply Chain Management)**



**October 11 - 12<sup>th</sup>, 2007**

**in TU Munich (Garching) & Eurocopter Donauwörth (Ge.)**

**1<sup>st</sup> announcement**

Interested in the seminar topic and you want to contribute as a speaker in the conference, please to submit your presentation abstract – click on link below)



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Please submit your [abstract](#) before June 29<sup>th</sup>, 2007



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## 11<sup>th</sup> ECALAS International Aerospace Seminar

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### Balancing core competences and out-sourcing (including Knowledge & Supply Chain Management)

Programme Committee :

- |                        |   |
|------------------------|---|
| - Rodrigo MARTINEZ-VAL | ECATA Chairman - ETSIA Madrid                 |
| - Hans-Peter KAU       | Director of the Aerospace Institute TU Munich |
| - Markus STEINKE       | Eurocopter – EC 135 Programme Director        |
| - Alain Lacombe        | ECATA Administrator                           |
| - Jean-Luc GALVANI     | ECALAS President – EADS                       |

The 11<sup>th</sup> ECALAS International Aerospace Seminar aims to :

- deal with issues on which the European Aerospace industry needs to keep up in order to improve its competitiveness in front of the growing pace of globalization of economics, market and operations,
- give an insight of aerospace companies policy and strategy for addressing make or buy aspects in order to achieve a balance approach between core competences and out-sourcing,
- provide an overview of needs and opportunities within the Aerospace Industry linked to the increasing number and size of international aerospace programs,
- assess impact of development of co-operations and partnerships, fast evolving procurement & supply chain management aspects,
- address issues related to development and application of knowledge management techniques,
- give the opportunity to participants to exchange on best practices by bringing together executives, high level managers & experts from industry, universities, institutions and ECALAS members.

**Scope :** Papers covering seminar topic and following areas are invited:

- ***Make / Buy policy, where is the borderline ? Outsourcing versus creating competition ?***
- ***Best practices & expected trends in aerospace programs and products development***
- ***Competences evolution and change aspects to best fit future products challenges***
- ***Challenges linked to enlargement of partnerships and supply chain environment***
- ***Development and applications of Knowledge Management techniques***
- ***State of the art / benchmark from non-aerospace industry***

**Conference Location :**

- Day 1 (Oct. 11<sup>th</sup>, 2007) : Faculty of Mathematics & Informatics - TU Munich (Garching)
- Day 2 (Oct. 12<sup>th</sup>, 2007) : Eurocopter (Donauwörth)

11<sup>th</sup> ECALAS International Aerospace Seminar  
October 11 - 12<sup>th</sup>, 2007 – Garching / Donauwörth (Ge)  
Information : [www.ecalas.org](http://www.ecalas.org)

Organized by ECALAS (ECATA Alumni Association)  
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**Visit :** The seminar programme will include a **visit of Eurocopter Donauwörth facility.**

More information on logistics will be delivered with seminar registration form early July 2007.



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### Balancing core competencies and out-sourcing (including Knowledge & Supply Chain Management)

#### Provisional Programme

##### Oct. 11<sup>th</sup>, 2007 :

*Location : Faculty of Mathematics & informatics – TU Munich in Garching, room MI HS 2*

- Morning**                    *ECALAS General Assembly (for ECALAS members only)*  
**Arrival and seminar registration**  
**ECALAS Seminar opening – Key note speech**  
**Lunch**
- Afternoon**                **Seminar session – Part 1 (Speakers presentation, discussion)**  
**Closing day 1 & transfer to Donauwörth Hotels by bus**
- Evening**                    **Seminar Dinner in Donauwörth**

##### Oct. 12<sup>th</sup>, 2007 :

*Location : Eurocopter Donauwörth plant – room : Conference Center*

- Morning**                    Transfer from Hotels to Eurocopter facility  
**Seminar session - (Part 2) (Speakers presentation, discussion)**  
**Visit : Eurocopter plant (Parts manufacturing, Final Assembly Line)**  
**Lunch**
- Afternoon**                **Seminar session - (Part 3) (Speakers presentation & seminar wrap-up)**  
**Seminar Closing**  
Transfer to Munich Airport and Hotels



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**How to participate as a speaker in the seminar ?** Interested in the seminar topic and you wish to contribute as a speaker in the seminar, you are kindly invited to submit your presentation abstract to the Programme Committee by **June 29<sup>th</sup>, 2007** (click on link [abstract](#)). The Programme Committee will inform on the acceptance of your abstract by **July 6<sup>th</sup>, 2007**.

## **ECALAS : ECATA ALumni ASsociation**

About ECALAS :

**Created in 1992 as a non profit association under the French Law 1901  
A growing Network of more than 282 ECATA Alumni throughout Aerospace Industry  
Global reach of mobile and experienced Alumni in Europe and worldwide  
Helping former ECATA delegates to stay in touch with one another  
Getting added value by leverage of expanding connections  
Promoting European Cooperation and Networking**

***ECALAS organises, in association with ECATA and Aerospace companies, on annual basis international aerospace seminars bringing together executives, high level experts from industry, universities, institutions, and ECALAS members, for debating on topics of particular interest for the aerospace industry sector and its environment***

Previous seminars organized by ECALAS :

- Hamburg (1996) *Educational needs in European aerospace companies in changing scenario*
- Paris (1998) *How EU aerospace industry will adapt through new products & structures to face recent evolutions in US aeronautical industry ?*
- Warton/Broughton(1999) *Civil & military aircraft customer values & requirements*
- Naples (2000) *How do we keep with change in Aerospace Industry ?*
- Munich/Manching (2001) *Maintenance, future aerospace after-sales business*
- Bordeaux (2002) *Transatlantic Co-operations*
- Lisbon (2003) *Extended Enterprise – Risk Sharing Partnership*
- Sevilla (2004) *Synergies between Civil & Military approaches in Aerospace*
- Linköping (2005) *Asian perspectives & new challenges for the European Aerospace Industry*
- Toulouse (2006) *Aerospace Industry Globalization: New challenges & Skills for International Program Management*



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The **ECATA** consortium (**E**uropean **C**onsortium for **A**dvanced **T**raining in **A**erospace) runs a yearly training course: **European Aerospace Business Integration Programme**, and is organised around the seven main European Aerospace Universities : **Cranfield University** (UK), **University of Pisa** (I), **ENSAE-Sup'Aéro Toulouse** (F), **ETSIA Madrid** (Sp), **Technical University of Munich** (Ge), **KTH Stockholm** (S), **University of Technology Delft** (NL) in association with industrial partners such as **Airbus**, **Aermacchi**, **Alenia Aeronautica**, **BAE Systems**, **Dassault Aviation**, **EADS**, **Saab Aerospace**, **Safran**.